



Security Systems

“What you Need to Know from the Application to Grand Opening and Beyond”

What are the best technologies that make it easy to secure your facility (from your mobile device)?



Modern Access Control



NO Panels

Add New Access Point

DOOR

MODEL:RC-04

Connected: Unknown Locked
0018C84005BB

Front Door

Please make your configuration selections.

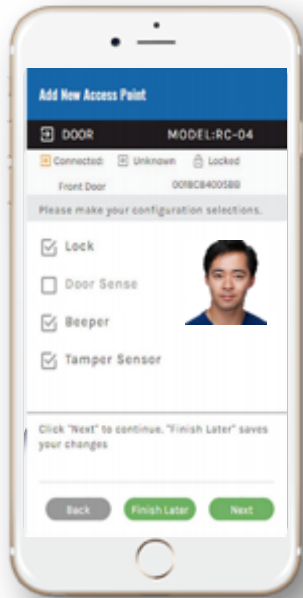
- Lock
- Door Sense
- Beeper
- Tamper Sensor



Click "Next" to continue. "Finish Later" saves your changes

Next

Modern Access Control

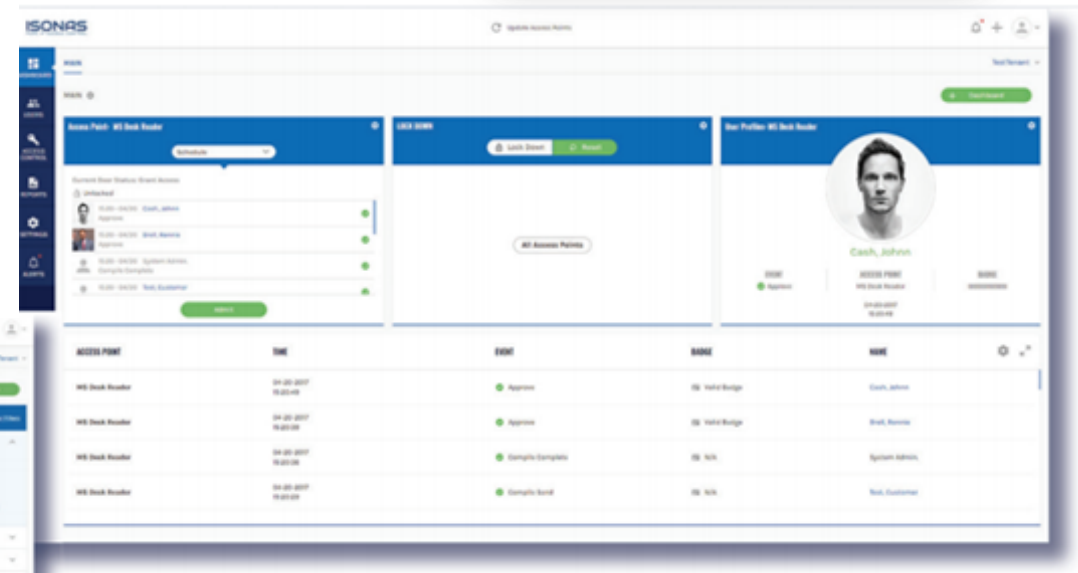
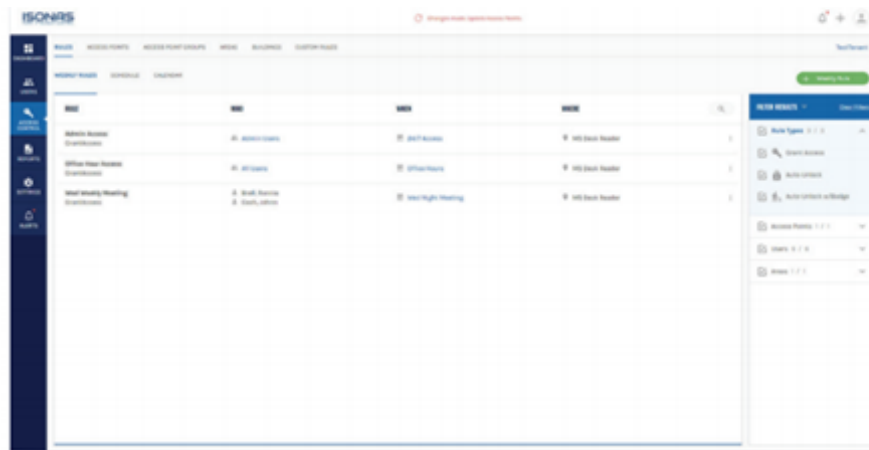


Mobile Management



Bluetooth Mobile Access

Intuitive Modern User Interface





Supports High Volume of Camera Brands & is Onvif Profile S Compliant



Is not Hardware Dependent



Integrates w/ 3rd Party Analytics & Access Control



Strong Channel: Certified Installation, Support partners locally

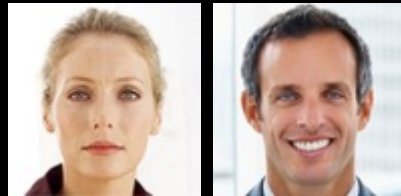


History of Updates

The Math Behind Identification



200 PPF (656 PPM)



150 PPF (492 PPM)



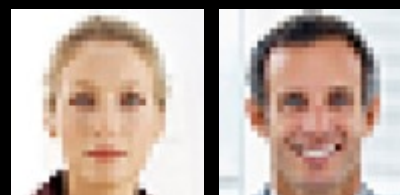
100 PPF (328 PPM)



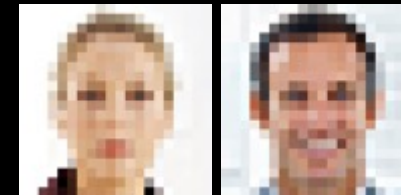
50 PPF (164 PPM)



30 PPF (98 PPM)



20 PPF (67 PPM)



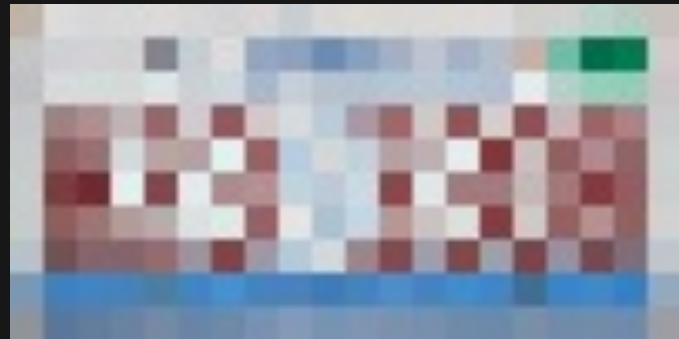
(Densities in pixels per foot and pixels per meter)

W Andrew Rd



100 PPF

20 PPF





Monitoring Customer Service



Reducing Check-Out Time



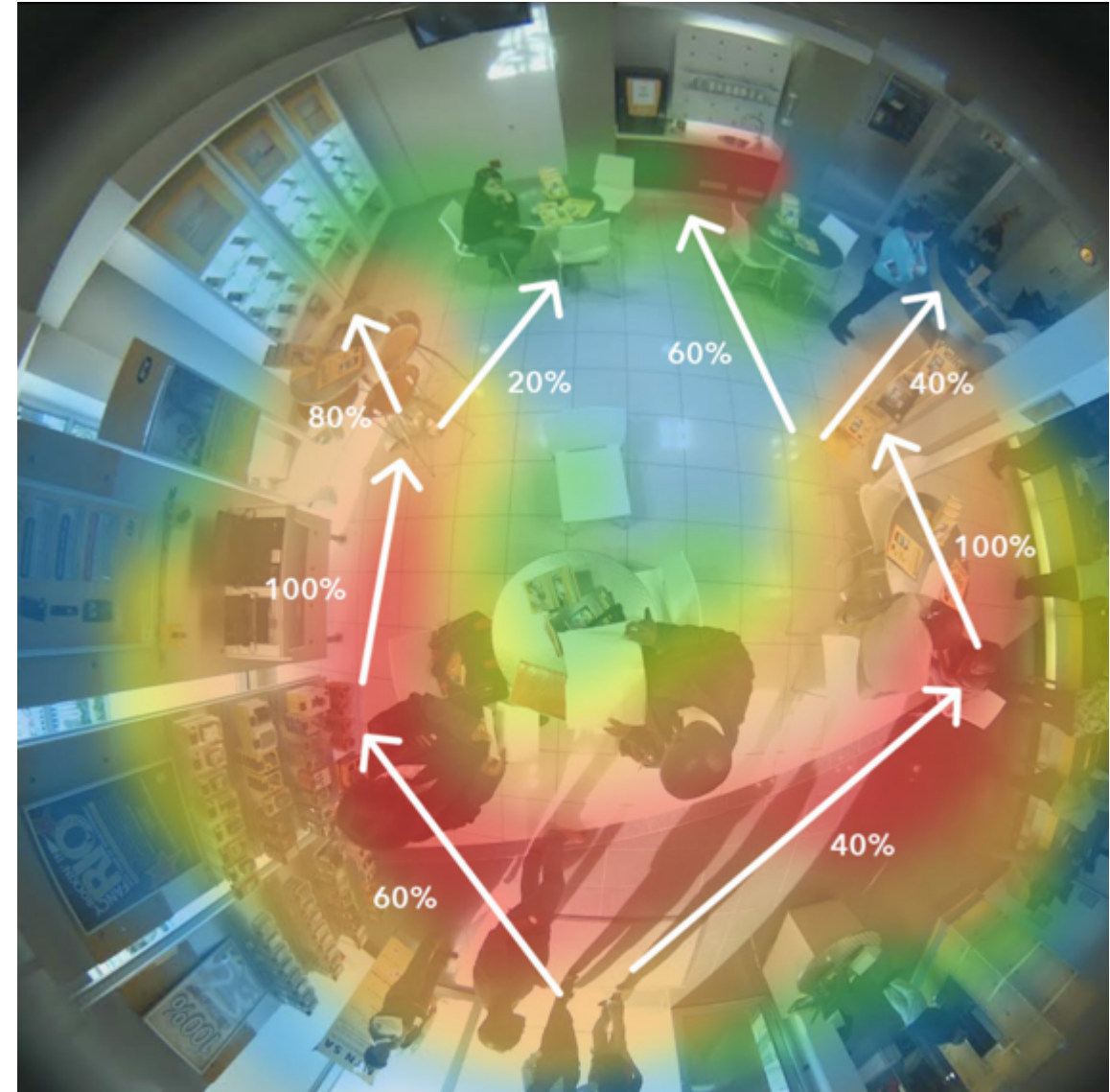
Understanding Peak-Time & Resources



Defining your best customers through behavior



Product, Marketing Positioning



Why the Security Plan accounts for 25% of the Points for towards the Legalized Dispensary Application?



safety and security

Security control plan

Do you have a:

- Emergency and / or security plan
- Floor plan on display showing and equipment
- Offender Description
- know where

mal

Why the Security Plan accounts for 25% of the Points for towards the Legalized Dispensary Application?



- Robberies: @ Dispensaries or Growing Facilities
- Stolen product while staff is distracted, or when a customer is in a blind spot in the cannabis dispensary.
- Burglaries during hours when the shop or grow facility is closed, and no owners, management or employees are on the premises to monitor the surroundings.

Why the Security Plan accounts for 25% of the Points for towards the Legalized Dispensary Application?



- Theft of cannabis product or cash by employees.
- Light or heat damage to plants due to improperly selected, placed or installed security cameras.

Why the Security Plan accounts for 25% of the Points for towards the Legalized Dispensary Application?



- Cannabis Security System providers may defer to the social stigma of marijuana and avoid working in this industry.
- Security firms may not have the equipment and experience to provide surveillance and keep plants safe.
- Security providers may find the regulatory requirements overwhelming.

- The Security plan that goes into the application plays a meaningful role in the acceptance process. This plan covers everything from the process, the physical layout of electronic access control and video surveillance to how employees are trained in emergency situations.



- It delivers significant detail as to cash-management and inventory control but fundamentally it's a framework that proves that your cannabis business is ready for the responsibility to make security a top priority.





1 FLOOR PLAN
SCALE: 1/4" = 1'-0"

TITLE:
INDOOR CULTIVATION
BUILDING PLAN

DRAWINGS PROVIDED BY:

DATE:
MAY 7, 19

SCALE:
1/4" = 1'-0"

SHEET NO:
A1.0

- A weak security plan for your cannabis application can result in your application being denied. There are plenty of areas in your business to be frugal in your start-up business- Security is not one of them.



“Security Technology Requirements”



Umbrella
TECHNOLOGIES



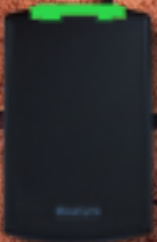
Video Surveillance Requirements

- 5044. Video Surveillance System
- *This section has been amended to remove the requirement that surveillance system storage devices or the cameras be transmission control protocol capable of being accessed through the internet. The Bureau determined that this requirement was not necessary to ensure the health and safety of the public as recordings are required to be saved for 90 days which provides the Bureau and the licensee with sufficient time to review the surveillance footage in case a crime or unauthorized act occurs on the premises that necessitates an investigation. With the removal of this requirement, the numbering of proposed subsections (b)-(m) have been changed.*
- *Subsection (e) which was formerly subsection (f) has been amended to clarify licensed microbusinesses authorized to engage in retail sales are required to record point-of-sale areas. This change was necessary because the requirement to record point-of-sale areas does not apply to all microbusinesses, it only applies to microbusinesses that have been authorized by the Bureau to engage in retail.*
- *Proposed subsection (h) contains an amendment to the requirement that surveillance recordings be kept for a minimum of 90 days. The Bureau has amended this section to clarify that the 90- day requirement is 90 calendar days. This was necessary to provide consistency with other sections of the regulations where the Bureau has clarified business days and calendar days.*
- *Subsection (j) has been amended to insert “of” into “United States National Institute of Standards and Technology.” This change was necessary for accuracy. A grammatical change was also made to clarify the appropriate standards to be used.*



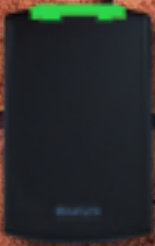
Access Control Requirements

Must have the ability to track who enters using their credentials



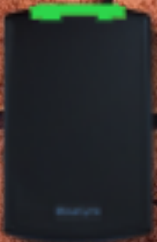
Access Control Requirements

Can ensure that only those who are authorized to be in the dispensary can enter the facility



Access Control Requirements

**The system will
provide protection
during hours you
are closed**



How much do these Systems Cost?



\$50,000 - \$150,000

+

Monitoring, Service & Maintenance = 10-15% of Net
Cost Per Year (Paid Monthly or Quarterly)



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